

Agenda

- FY 2018 Update
- FY 2019 Local Tax Estimate
- FY 2019 Offer Status
- Priority Discussion
 - Council's programmatic priorities
 - Allocation Percentages
- Next Steps

FY18 General Fund Overview

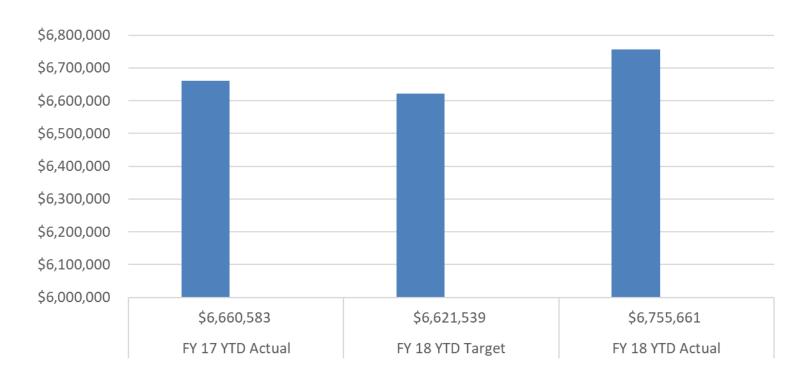
- The FY18 adopted budget is \$3.5 million or 1.25% higher than FY17 actual revenues.
 - FY 2018 adopted local taxes are \$2.9 million or 1.5% higher than FY 17 actual revenues.
- Through November, FY18 revenues have increased \$1.7 million or 2% compared to the same period FY17.
 - Through November, compared to the same period in FY17, local taxes are up \$1.7 million or 2.8%, mainly due to current Real Estate (2.9%), Sales (1.9%), Transient Occupancy (12.5%) and Meals Tax (3.0%).
 - Through November, compared to the FY 18 budget, local taxes are \$.6 million or 1.0% ahead.
- Expenditures and obligations through November increased approximately \$1.5 million or 1.2% compared to the same period last year, mainly due to the timing of contracts.

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Sales Tax Revenue Through October

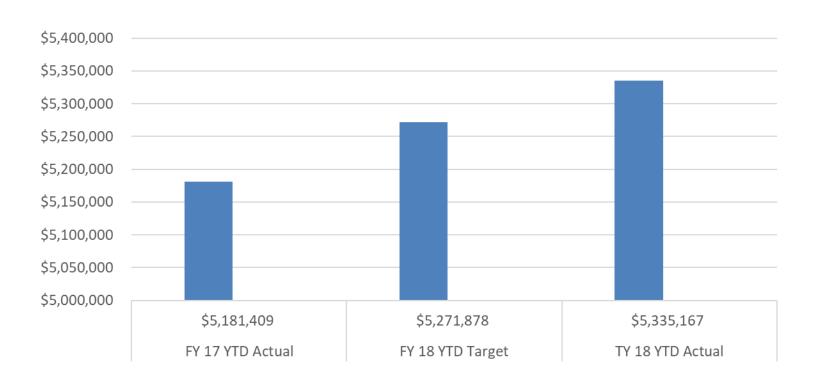
FY18 Revenue Estimate \$20.1 M



FY18 sales tax revenue increased 1.4% over same period of FY17, and is 2.0% ahead of YTD budget.



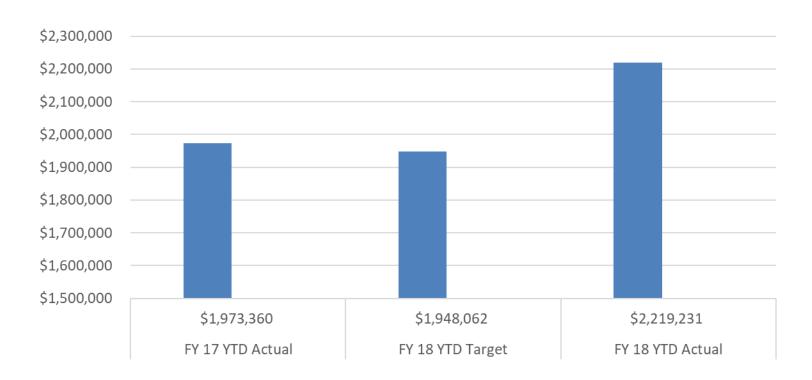
Meals Tax Revenue Through October FY18 Revenue Estimate \$16.2 M



FY18 meals tax revenue increased 3.7% over same period of FY17, and is 1.2% ahead of YTD budget.



Lodging Tax Revenue Through November FY18 Revenue Estimate \$4.3 M



FY18 lodging tax revenue increased 9.1% over same period of FY17, and is 13.9% ahead of YTD budget.

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Personnel (Salary/Benefit) Lapse Through November

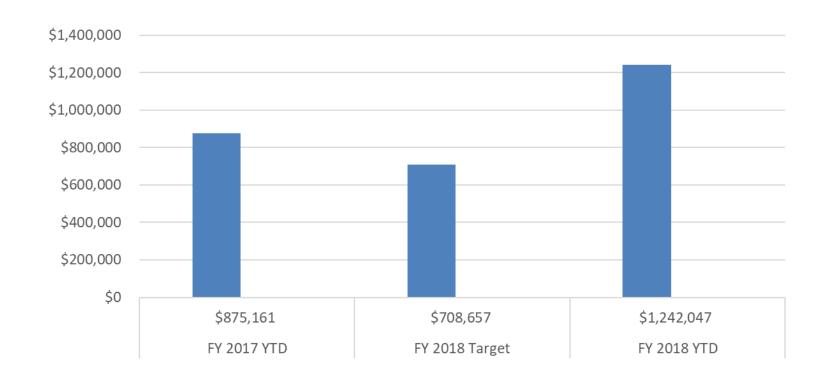




YTD expenditures are 2.6% or \$1.17 million below target.



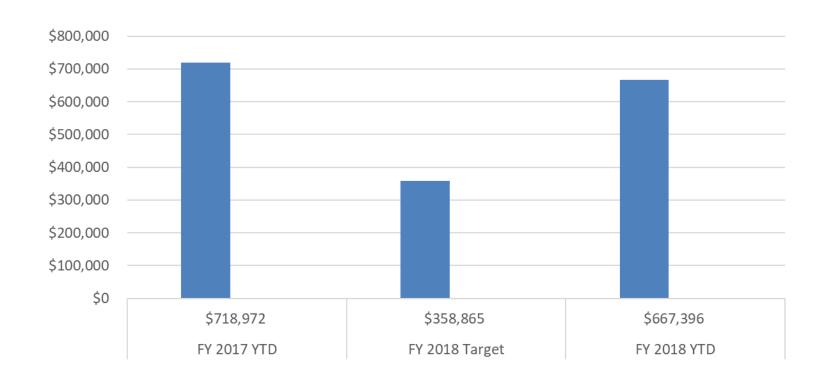
Worker Compensation through November



YTD expenditures are 75.3% or \$523k above target. YTD FY 2018 expenditures are 73.3% higher than prior YTD.

Public Safety Overtime Through November





YTD expenditures are 85.97% or \$308,531 above target. Higher expenditures driven by Sheriff's Department inmate transport requirements and Peak Time Ambulance staffing.



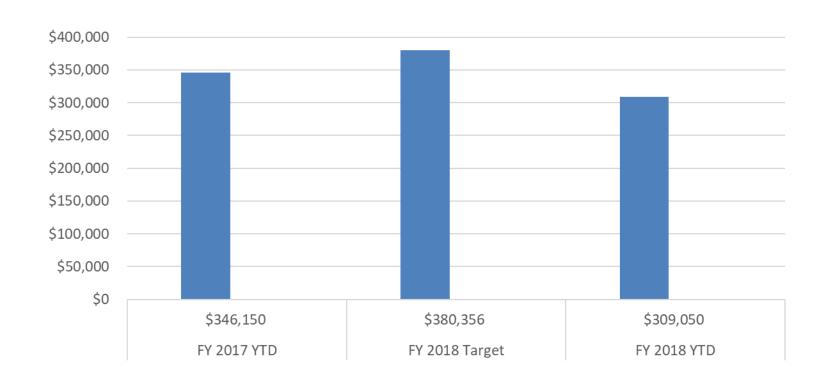
Childrens Services Act (CSA) through November



YTD expenses are 10.3% or \$315,018 above target. There are currently 270 children in foster care.



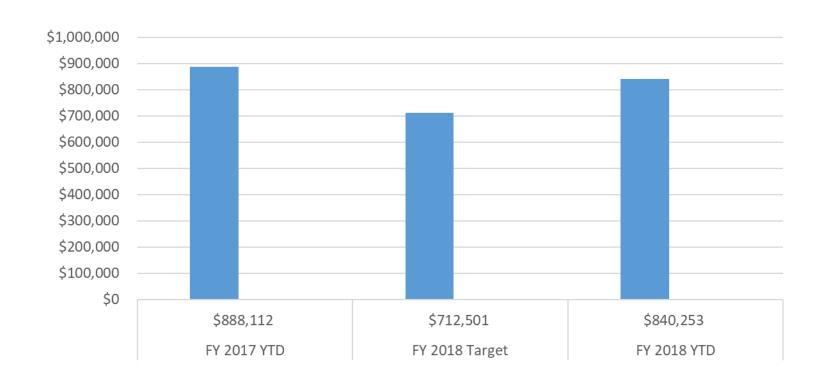
Residential Juvenile Detention through November



YTD expenses are 18.7% or \$71,306 below target.



Solid Waste Tipping Fees through November



YTD costs are 17.9% or \$127,752 above target.



Fleet Parts through October



FY18 YTD costs are 46.0% or \$133,475 above target.

Neighborhood Infrastructure and Arts Endowment

	FY 2016-2017	Reduction	FY 2017-2018
Alley Maintenance	\$428,282	(\$41,604)	\$386,678
Sidewalk Repair & Maintenance	462,319	(20,000)	442,319
Demolition	30,000	(10,050)	19,950

Arts Endowment	\$62,500

Estimated Local Tax Revenue Fiscal Year 2019

	FY 18 Adopted	FY 19 Preliminary	\$ Growth/ (Decline)	% Growth/ (Decline)
Real Estate Tax	\$84,000,000	\$86,464,620	\$2,464,620	2.93%
Personal Property Tax	23,941,000	23,431,600	(509,400)	(2.13%)
Sales Tax	20,100,000	20,401,500	301,500	1.50%
Prepared Food & Beverage	16,218,000	16,461,270	243,270	1.50%
BPOL Tax	12.844,000	12,844,000	0	0.00%
Transient Occupancy Tax	4,300,000	4,500,000	200,000	4.65%
Other Local Taxes	32,579,000	32,399,100	(179,900)	0.55%
Total Local Taxes	\$193,982,000	\$196,502,090	\$2,520,090	1.30%

Dates to Watch for Refinement of Local Tax Estimates (update)

- February 2nd appeal period ends for real estate
- Late Feb real estate estimate refined
- February NADA data available for vehicular values; personal property estimate updated
- March 1st Business license tax due date
- Mid March BPOL estimate refined
- Early April Commissioner of the Revenue releases personal property levy
- Mid April personal property estimate finalized

Preliminary FY 2018-2019 Cost Increases

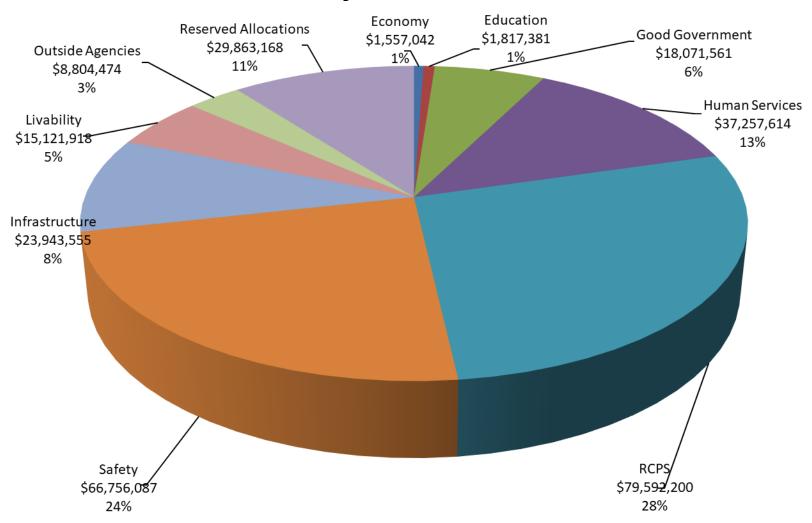
Total Non-Discretionary Cost Increases: \$920,000

- Medical -\$420,000
- Reserves \$250,000
- Debt Service \$250,000

Other:

Compensation – 2% increase - \$1,950,000

Priority Discussion



Next Steps

- DMB Staff, Director and Budget Committee Reviews
- Council Briefing February 5, 2018
 - Price of Government
 - Offers by Priority/Tier
 - Capital Planning
 - 5 Year Operating Planning